



## • Training & Education Services

- Vendor Certified Training
- Hands-On instruction
- Bespoke Education Programs

### Introduction

80% of organisations rate a properly trained IT department as either critical or very important to their business success. However, training and education are often neglected because its either too difficult to find the time or the expenditure wasn't planned for within the budget of a given project.

Staff training is one of the most direct ways of increasing the reliability and performance of your IT infrastructure. Confidant, qualified administrators who are fully trained, will deliver a faster, more efficient, more reliable computing platform than those who are not. Training motivates and energises your people, and gives them the confidence to undertake future projects in-house or to more closely manage external contractors and professional service suppliers.



### Approach

We offer IT professionals a valuable source of knowledge through a robust curriculum of instructor-led virtualization training courses undertaken at either our London training centre or on client sites. All our instructors are vendor certified trainers and use the official curriculum and documentation for their courses, We offer the option of running courses on your own infrastructure in order to enhance the usability of the training material.

We prepare students by delivering hands-on training which allows them to apply the knowledge they will gain in class to their own IT infrastructure, as well as enabling them to pass the vendor certification exams. Our training has been designed to ensure that IT professionals can implement and support optimised virtualized environments as well as learn 'real-world' best-practice advice from our experienced instructors.

Whether you are taking a course to deepen your knowledge of virtualization products or pursuing certification, 360is supports you and ensures students are completely satisfied with the content delivered.

### Vendor Certified Training Courses

Our vendor certified training courses cover the information needed by administrators and other IT professionals to successfully deploy and manage virtual environments. The courses also include hands on labs where students learn how to install, configure and support a virtual infrastructure.

Courses can be delivered by our vendor certified instructors in either 360is's Central London training centre or at client sites on their own familiar IT infrastructure. Experience has shown that undergoing training on site can provide a greatly enhanced learning experience.

A full list of courses can be found at the end of this document.

### Bespoke Training Courses

360is offer training courses specifically tailored around client needs. All our trainers are vendor certified and can follow the official material but bespoke courses can cover more than is offered on the official course e.g. connecting to complex storage SANs or Disaster Recovery options. IT professionals learn from our highly experienced trainers how to prevent many common problems and reduce unexpected support calls as well as many best practice hints and tips.

### People

Our consultants are experts, having worked previously in senior roles for the worlds largest and most successful ISP. With an estimated 70% of the Internets traffic passing over their network, they deployed and managed thousands of systems securely for blue-chip Times Top 100 and Fortune 500 customers. We have advised a number of public bodies including the Financial Services Authority and the Criminal Intelligence Units of a major UK police force. Staff are highly referenceable via previous engagements with top 5 Investment Banks, Telcos, Security vendors and ISVs.

All our consultants have previously occupied positions of responsibility within organisations where the buck stopped with them for architecture and operations.

### Research & Technology

In order to keep abreast of the latest developments we maintain a close relationship with virtualization vendors and carefully monitor newsgroups, mailing lists, web sites, and chat rooms. During the execution of our duties we routinely use a mixture of open source, commercial, and in-house developed tools.

### Deliverable



Our courses are written to be understood and used in practical situations by our clients. They are approachable, pragmatic, and unambiguous. Each is broken into sections you would expect to find in any high quality education program.

### Conclusion

360is has gained a reputation for delivering the highest quality training. One of the key reasons for this is all our trainers also act as consultants. This gives them the hands on experience and war stories to deliver not only what is in the notes, but best practices and hard-earned knowledge from real deployments at companies like your own.

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### Courses

- **Citrix**

- Xen Server Standard
- Xen Server Enterprise
- Xen Server Platinum Edition
- Xen App (Presentation Server)

- **Vmware**

- ESX V13

- **Microsoft**

- Virtual Server
- Hyper V

- **Disaster Recovery & Business Continuity Solutions**

- High Availability
- Disaster Recovery & Business Continuity

- **360is Exclusive Content**

- Deploying the v1624 Virtualization Appliance