



• Virtual Infrastructure Design

- Links Business Needs To Technical Objectives
- Chooses Technology That Meets Business Goal
- Optimises Existing IT Infrastructure
- Creates A Plan That Reduces Risk
- Justifies The implementation With TCO & ROI

How We Work

Multiple systems, applications, and backup and storage requirements all contribute to the complexity of your IT environment. We can develop a strategic approach to the virtualization of your datacenter with consulting offerings. If you already have a specific project in mind, we can put in place an optimal solution with our implementation services.

Our first task is to ascertain precisely what you expect from the engagement, and to clarify these requirements before documenting them. The deliverable is a comprehensive report prepared by a highly qualified and experienced consultant (not an automated system). Should you require assistance in implementing some or all of the recommendations in the report, we are able to provide consultants, along with project management for your own staff should you wish

to carry out the work yourself under supervision.

Introduction

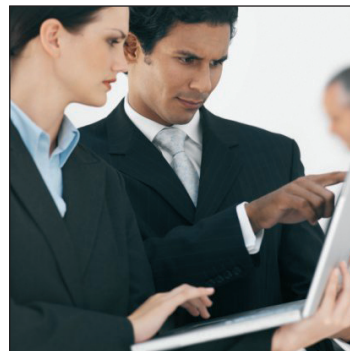
We offer a complete set of virtualization services across compute, networking and infrastructure components that can save customer's power, space and cooling costs, improve service levels, increase utilization and facilitate provisioning to maximize return on IT investments. Virtualization done right can mean greater flexibility and responsiveness to change, IT cost reductions measured in millions per year, increased availability, improved utilization by as much as 80% and simplified infrastructure management.

Benefits

- Leverage us to plan and design virtualized IT infrastructure
- Antidote to vendor hype and product biased perspectives
- Minimize risk when deploying new technologies
- Get business benefits quickly with implementation assistance
- Estimate financial savings for project justification

Consider This Service If...

- You need to virtualize mission-critical systems
- You are out of space, power, cooling, or processing power
- You want the best solution for your particular situation
- You need vendor neutral advice before investing



People

Our consultants are experts, having worked previously in senior roles for the worlds largest and most successful ISP. With an estimated 70% of the Internets traffic passing over their network, they deployed and managed thousands of systems securely for blue-chip Times Top 100 and Fortune 500 customers. We have advised a number of public bodies including the Financial Services Authority and the Criminal Intelligence Units of a major UK police force. Staff are highly referenceable via previous engagements with top 5 Investment Banks, Telcos, vendors and ISVs.

All our consultants have previously occupied positions of responsibility within organisations where the buck stopped with them for architecture and operations.

Research & Technology

In order to keep abreast of the latest developments we maintain a close relationship with virtualization vendors and carefully monitor newsgroups, mailing lists, web sites, and chat rooms. During the execution of our duties we routinely use a mixture of open source, commercial, and in-house developed tools.

Deliverable

Our reports are written to be understood and acted upon by our clients. They are approachable, pragmatic, and unambiguous. Each is broken into sections you would expect to find in any high quality management report. This allows the CIO, the Systems Manager, and Technician to immediately turn to the chapter they need to carry out their job effectively. Our consultants are available to explain the reports findings via conference call or in person.

Conclusion

We can help transform your IT environment into a dynamic datacenter using open systems and technologies for maximum flexibility. Our complete desktop-to-datacenter virtualization portfolio uniquely includes virtualization of OS, servers, storage, networking, desktops and applications. With comprehensive architectural expertise to help design, implement, optimize and manage virtualized solutions. We help our customers build a more resilient and secure datacentre.